

ARNOLD and ESSVE agree sales cooperation



German company ARNOLD UMFORMTECHNIK GmbH & Co. KG, manufacturer of and development partner for innovative fastening systems and cold formed parts, and Swedish fastener supplier ESSVE intend to work more closely together in the future and are therefore concluding a sales cooperation agreement. The agreement will provide for improved support of customers in the Scandinavian countries and the Baltic. The partnership will also enable both companies to tap into new market potential.

ESSVE, headquartered in Stockholm, is a fastener supplier with outsourced production. Its prime markets are in Sweden, Norway and Finland. The company employs about 200 people and generates sales of approximately EUR 100 million. ARNOLD UMFORMTECHNIK, based in Forchtenberg, employs more than

1,000 people at various plants in Europe. Within the ARNOLD GROUP, over 1,200 employees generate worldwide sales of more than EUR 230 million. Both companies have been working together on a basis of trust since 1994. As a result of the cooperation agreement, ESSVE is now a contractually agreed trade partner of ARNOLD in

Sweden, Norway and Finland as well as in Estonia, Latvia and Lithuania. ESSVE can represent ARNOLD's entire product range in these countries. As part of the cooperation, ESSVE's employee will receive continuous training and further professional development.